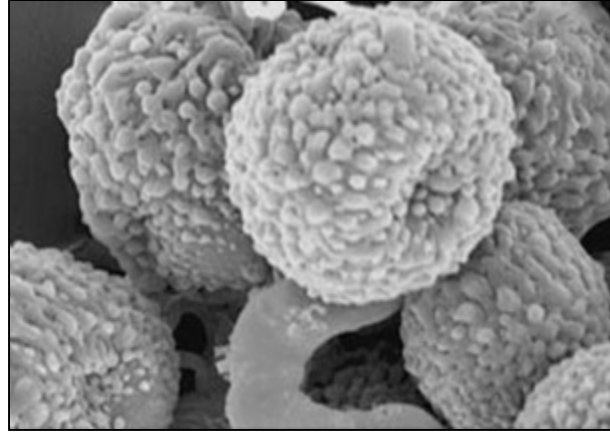


Mold?

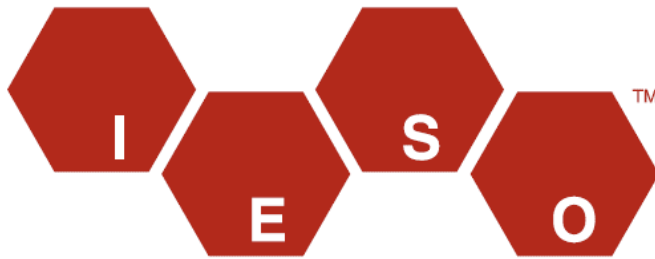
What now? What next?

You have worked hard to find the perfect home for your clients. The buyer and seller have finally agreed on a price and escrow is opened. Everything is flowing smoothly until your client asks about testing the house for mold. Mold? What now? What next?



This scenario is played out time and again in cities across the United States as a new awareness of indoor air quality continues to grow. National media attention and consumer pressure have recently forced a number of service industries such as real estate professionals, insurance professionals, home inspectors and mortgage companies into the mold inspection business.

As a real estate professional, your clients look to you for answers. You need a trained professional with the knowledge to address your clients' concerns without costing them a fortune or causing unnecessary alarm. You need a professional that will conduct a home inspection in accordance with accepted industry standards. You need an indoor Environmental Standards Organization (IESO) Certified Mold Inspector.



About IESO

IESO, a non-profit organization founded in 2002, provides a national forum for the development and publication of voluntary consensus standards for the assessment of indoor environments. Its mission is to be the foremost developer and provider of

voluntary consensus indoor environmental quality standards, related technical information and services, having recognized quality and applicability that promote public health and safety and the overall quality of life.

To meet the needs of a dynamically changing industry, IESO released the first edition of its environmental standards to members and certified inspectors. These standards were developed and adopted by a diverse multi-disciplinary advisory board, which included representatives from the Indoor Air Quality (IAQ) consulting industry, IAQ trade associations, and the insurance, real estate and legal communities.

These environmental guidelines are designed to address fundamental concerns related to mold contamination issues. The first volume includes minimum standards for the assessment of residential structures for mold contamination. This cost-effective screen by home inspectors and IAQ professionals costs considerably less than a full IAQ investigation.

The scope of the standard is limited to confirmation of suspected indoor mold colonization. The standard does not include remediation suggestions for any confirmed mold contamination, but will recommend further investigations be conducted by a qualified Industrial Hygienist (IH) or

Harford Radon and Real Estate Repair Services, Inc.
P.O. Box 866
Abingdon, MD 21009
410-836-2382

environmental consultant. An internet-based referral system has been developed for this purpose.

IESO also offers training and certification programs to promote awareness and compliance to the established standards.

Why Choose an IESO Certified Mold Inspector?

IESO Certified Mold Inspectors follow a systematic checklist for collecting microbial samples

IESO Certified Mold Inspectors are trained to perform comparison sampling when no threshold limit values are available

IESO Certified Mold Inspectors offer a cost-effective mold screen and have the ability to refer a specialist if sampling reveals the need for additional investigation



IESO Certified Mold Inspectors have hands-on experience with the latest equipment and technology available

IESO Certified Mold Inspectors are required to attend recurring training and are tested against IESO standards

IESO Certified Mold Inspectors are trained to use only ISO 17025 accredited laboratories for sample analyses

www.iestandards.org
800.406.0256
info@iestandards.org

Indoor Environmental Standards Organization
4248 Park Glen Road
Minneapolis, MN 55416
952-928-7471
800-406-0256
Fax 952-929-1318

Harford Radon and Real Estate Repair Services, Inc.
P.O. Box 866
Abingdon, MD 21009
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